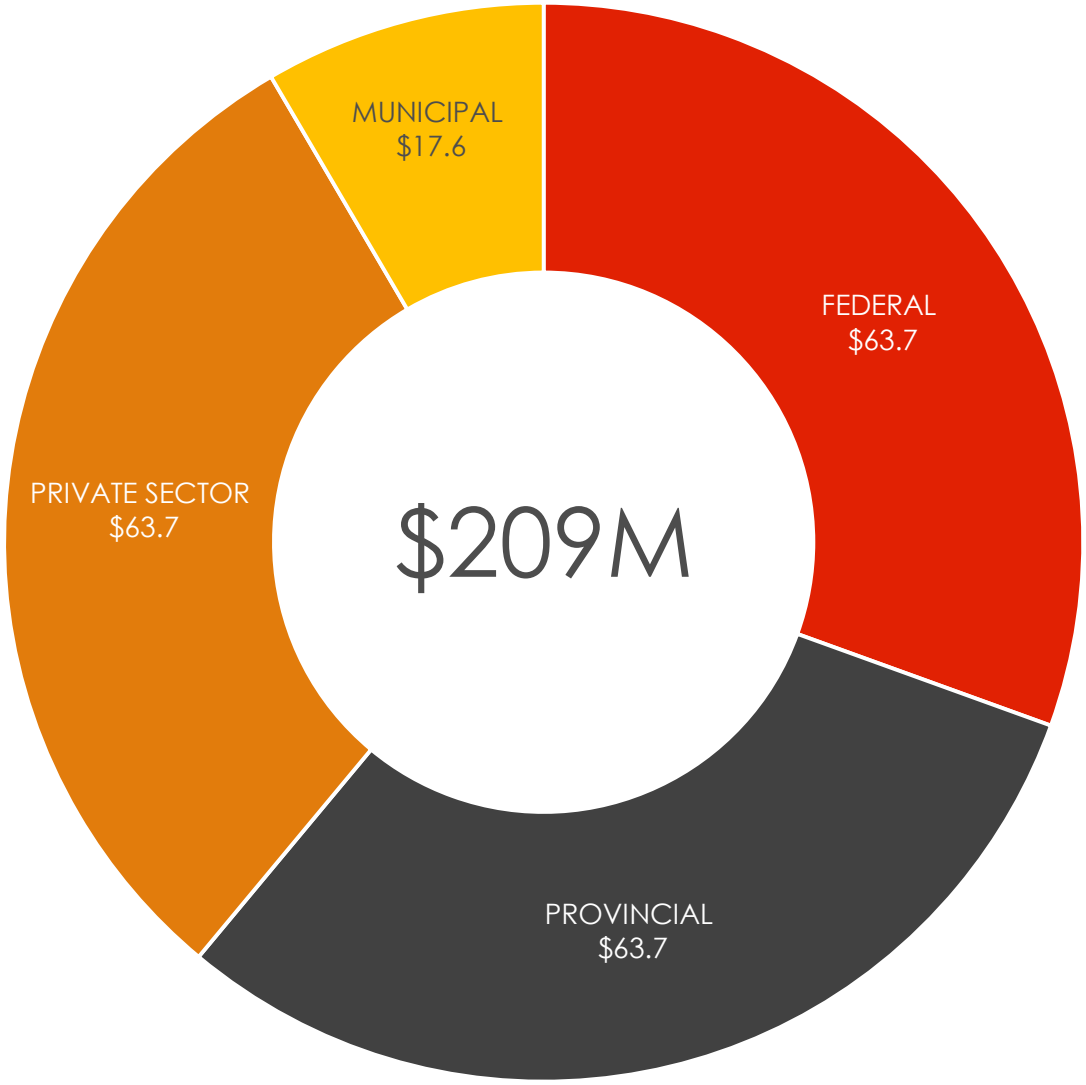
Project Update And Waiver Request Presentation

BRUCE COUNTY

Sources Of Funding

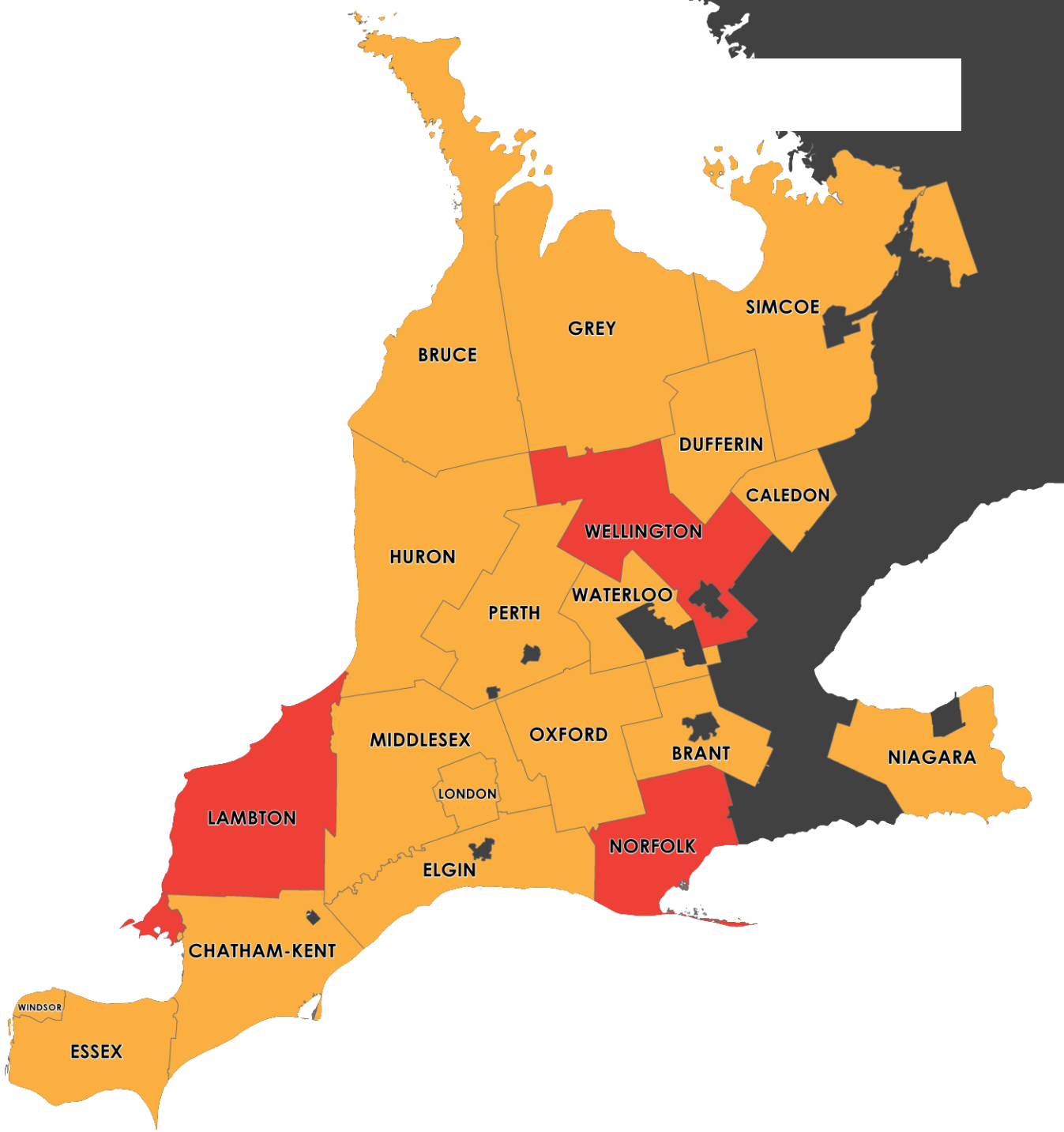


- Federal and Provincial matching contributions
- Private Sector – 1/3 of Fed/Prov contribution (minimum)
- Municipal funding covers overheads, admin and non-SCF eligible projects

Note: Federal and Provincial funding values represent maximum funding available and assumes successful Pilot Project.

Project Phases

- ✓ Phase 1
  - Business Case Develo
- In Progress Phase 2
  - 3 Pilot Projects (Procu Construction)
- 2020 Start Phase 3
  - Remaining Projects



Phase 2 Status

SWIFT
SouthWestern Integrated Fibre Technology

- Phase 2 Provincial Approval 21-May-19
- 3 RFPs Issued
  - Norfolk 19-Jul-19
  - Wellington 26-Jul-19
  - Lambton 02-Aug-19
- CA2* Approved 06-Sep-19
- RFPs Close Oct-19
- Evaluation and Award Nov-19
- Construction areas and schedule dependent on winning proposals
- Phase 3 to be approved pending outcome of Phase 2 procurement

*Contribution Agreement with Province

Phase 2 ISP Participation

SWIFT
SouthWestern Integrated Fibre Technology

VORs currently active in the municipality

Norfolk County

Item	Count	Vendor of Record																																							
		Bell Canada	Beyond Air Networks Limited	BH Telecom Corp.	Bluewater Regional Networks	Brant Municipal Enterprises Inc.	Brooke Telecom Co-operative Ltd.	Bruce Telecom	Cogeco Connexion Inc.	Distributel Communications Limited	Eastlink	Ehltel Networks Inc.	Entegrus	Envi Networks Ltd.	Execulink Telecom Inc.	Frontline 360 Inc.	GB TEL Incorporated	Gosfield North Telecom	Hay Communications	HCE Telecom	HuronTel	Hydro One Telecom	Internet Access Solutions Ltd.	KWIC Internet	Lakeland Energy Ltd.	MPV WiFi	Mornington Communications	Multiboard (Start.ca)	Nexicom Inc.	NRBN	NFTC, Elgin Corp.	Olds Fibre Ltd. (O-Net)	Quadro	Rogers Communications	Silo Wireless Inc.	TekSavvy Solutions	TeraGo Networks	The North Frontenac Telephone Company	Tuckersmith	Vianet Inc.	Wightman Communications	Xplornet Communications Inc.	Zayo Group LLC
RFP Download	16	✓				✓			✓						✓					✓	✓	✓	✓	✓			✓		✓					✓	✓			✓	✓			✓	
Intent to Bid	7	✓				✓			✓						✓									✓										✓								✓	

Wellington County

Item	Count	Vendor of Record																																							
		Bell Canada	Beyond Air Networks Limited	BH Telecom Corp.	Bluewater Regional Networks	Brant Municipal Enterprises Inc.	Brooke Telecom Co-operative Ltd.	Bruce Telecom	Cogeco Connexion Inc.	Distributel Communications Limited	Eastlink	Ehltel Networks Inc.	Entegrus	Envi Networks Ltd.	Execulink Telecom Inc.	Frontline 360 Inc.	GB TEL Incorporated	Gosfield North Telecom	Hay Communications	HCE Telecom	HuronTel	Hydro One Telecom	Internet Access Solutions Ltd.	KWIC Internet	Lakeland Energy Ltd.	MPV WiFi	Mornington Communications	Multiboard (Start.ca)	Nexicom Inc.	NRBN	NFTC, Elgin Corp.	Olds Fibre Ltd. (O-Net)	Quadro	Rogers Communications	Silo Wireless Inc.	TekSavvy Solutions	TeraGo Networks	The North Frontenac Telephone Company	Tuckersmith	Vianet Inc.	Wightman Communications	Xplornet Communications Inc.	Zayo Group LLC
RFP Download	14	✓							✓			✓										✓	✓				✓		✓		✓			✓	✓			✓	✓		✓	✓	
Intent to Bid	9	✓							✓			✓											✓				✓				✓									✓	✓	✓	

Lambton County

Item	Count	Vendor of Record																																							
		Bell Canada	Beyond Air Networks Limited	BH Telecom Corp.	Bluewater Regional Networks	Brant Municipal Enterprises Inc.	Brooke Telecom Co-operative Ltd.	Bruce Telecom	Cogeco Connexion Inc.	Distributel Communications Limited	Eastlink	Ehltel Networks Inc.	Entegrus	Envi Networks Ltd.	Execulink Telecom Inc.	Frontline 360 Inc.	GB TEL Incorporated	Gosfield North Telecom	Hay Communications	HCE Telecom	HuronTel	Hydro One Telecom	Internet Access Solutions Ltd.	KWIC Internet	Lakeland Energy Ltd.	MPV WiFi	Mornington Communications	Multiboard (Start.ca)	Nexicom Inc.	NRBN	NFTC, Elgin Corp.	Olds Fibre Ltd. (O-Net)	Quadro	Rogers Communications	Silo Wireless Inc.	TekSavvy Solutions	TeraGo Networks	The North Frontenac Telephone Company	Tuckersmith	Vianet Inc.	Wightman Communications	Xplornet Communications Inc.	Zayo Group LLC
RFP Download	16	✓	✓		✓		✓		✓						✓				✓			✓				✓			✓		✓			✓		✓		✓	✓			✓	
Intent to Bid	9	✓	✓		✓		✓		✓						✓																✓					✓						✓	

Waiver Request

Contribution History

- All WOWC members (with the exception of Middlesex) were presented with an optional refundable portion to their gross contribution
- All of these members were given the opportunity to waive the refund
- Dufferin, Grey and Wellington waived
- Project budgets, which included a 4-tiimes multiplier on the municipal contribution, were calculated based on the gross contribution
- In fairness to those that waived, it should have been based on the net contribution (Gross minus Refund)

Budget Recalibration

- In order to correct this issue, the SWIFT Board has approved a plan to recalibrate the project budgets using each municipality's **Net contribution** rather than their **Gross contribution**
- Impacted municipalities will be given the opportunity to waive their refundable amount prior to recalibration
- In general, failure to waive will result in a reduction of the project budget equal to 4 times the difference between the Gross and Net contribution (the refundable amount) less offset dependent on what other municipalities decide

Municipal Contributions

Municipality	Gross Contribution	Non-Refundable	Refundable Before Waiver	Refund Waived	Total Refundable	Net Contribution
Brant County	$ 346,986	$ 141,702	$ 205,284	Not Waived	$ 205,284	$ 141,702
Bruce County	$ 860,092	$ 391,429	$ 468,663	Not Waived	$ 468,663	$ 391,429
Caledon	$ 634,062	$ 634,062	$ -	No Refund Available	$ -	$ 634,062
Dufferin County	$ 535,857	$ 201,000	$ 334,857	Waived	$ -	$ 535,857
Elgin County	$ 527,793	$ 271,459	$ 256,334	Not Waived	$ 256,334	$ 271,459
Essex County	$ 1,101,024	$ 398,181	$ 702,843	Not Waived	$ 702,843	$ 398,181
Grey County	$ 1,079,981	$ 463,705	$ 616,276	Waived	$ -	$ 1,079,981
Huron County	$ 678,557	$ 334,579	$ 343,978	Not Waived	$ 343,978	$ 334,579
Lambton County	$ 1,010,430	$ 403,004	$ 607,426	Not Waived	$ 607,426	$ 403,004
Middlesex County	$ 784,063	$ 784,063	$ -	No Refund Available	$ -	$ 784,063
Niagara Region	$ 1,000,000	$ 1,000,000	$ -	No Refund Available	$ -	$ 1,000,000
Norfolk County	$ 505,432	$ 218,276	$ 287,156	Not Waived	$ 287,156	$ 218,276
Oxford County	$ 704,239	$ 308,292	$ 395,947	Not Waived	$ 395,947	$ 308,292
Perth County	$ 569,484	$ 276,906	$ 292,578	Not Waived	$ 292,578	$ 276,906
Simcoe County	$ 2,457,275	$ 748,210	$ 1,709,065	Not Waived	$ 1,709,065	$ 748,210
Waterloo Region	$ 2,231,874	$ 2,231,874	$ -	No Refund Available	$ -	$ 2,231,874
Wellington County	$ 880,401	$ 329,505	$ 550,896	Waived	$ -	$ 880,401
London	$ 690,000	$ 690,000	$ -	No Refund Available	$ -	$ 690,000
Windsor	$ 250,000	$ 250,000	$ -	No Refund Available	$ -	$ 250,000
Chatham-Kent	$ 762,440	$ 333,857	$ 428,583	Not Waived	$ 428,583	$ 333,857
TOTAL	**$ 17,609,990**	**$ 10,410,104**	**$ 7,199,886**		**$ 5,697,857**	**$ 11,912,133**

Bruce County Decision

- Bruce County needs to determine if they will waive the refundable portion of their contribution ($468,663) or not.
- Failure to waive will reduce the overall project budget for Bruce County.

Gross Contribution	Refundable	Net Contribution	4x Multiple of Gross Contribution	4x Multiple of Net Contribution	Increase / Decrease
$ 860,092	$ 468,663	$ 391,429	$ 3,440,368	$ 1,565,716	$ (1,874,652)

- Note that this reduction represents only the reduction to the 4-times multiplier calculation and may be offset by the redistribution of funds from other municipalities depending on their decisions.
- If all municipalities waive, there will be no increase or decrease since the Gross and Net contributions will be the same figure.

WAIVER

- The following waiver has been provided and it is requested that it be returned to SWIFT no later than October 25th, 2019.

TO: SOUTHWESTERN INTEGRATED FIBRE TECHNOLOGY INC. (hereinafter referred to as "**SWIFT**")

FROM: _____
(hereinafter referred to as the "**Municipal Member**")

RE: REQUEST REGARDING REFUNDABLE PORTION OF MEMBER CONTRIBUTION

WHEREAS SWIFT and the Municipal Member entered into an agreement dated _____ __, 20__ (the "**Municipal Capital Agreement**") whereby, among other things, the Municipal Member agreed to contribute to SWIFT, for the purposes of advancing and developing the SWIFT Network, the Member Contribution;

AND WHEREAS pursuant to the Municipal Capital Agreement, the Refundable Portion of the Member Contribution is refundable to the Municipal Member in Annual Refundable Amounts payable at such times, and in such amounts, as set forth in the Municipal Capital Agreement;

AND WHEREAS SWIFT has requested that the Municipal Member irrevocably waive its rights to repayment by SWIFT of all Annual Refundable Amounts and authorize SWIFT to reinvest all such amounts to accelerate or further expand the development of the SWIFT Network;

AND WHEREAS all capitalized terms used and not otherwise defined in this document (including the recitals) have the meanings ascribed to them in the Municipal Capital Agreement.

NOW THEREFORE, the Municipal Member's response to SWIFT's request is indicated by the presence of the initials of an authorized signatory of the Municipal Member in one of the boxes below:

[ ] *The Municipal Member hereby irrevocably waives any right to repayment by SWIFT of all Annual Refundable Amounts and authorizes SWIFT to reinvest all such amounts to accelerate or further expand the development of the SWIFT Network. The Municipal Member agrees that, from and after the date hereof, the Municipal Capital Agreement shall read and construed as amended hereby.*

[ ] *The Municipal Member does not agree to waive its rights to repayment by SWIFT of any Annual Refundable Amounts. The rights and obligations of the Municipal Member under the Municipal Capital Agreement shall not be affected or prejudiced in manner by this document.*