



November 17, 2020

Bruce Innovates
Corporation of the County of Bruce
30 Park Street
Walkerton, Ontario N0G 2V0

Attention:
Chief Lester Anoquot, Saugeen First Nation
Warden Mitch Twolan, Bruce County

Re: Repurposing the NH-60 Electrolyser for Multiple Sustainable Applications focused on Agriculture

Dear Chief Anoquot and Warden Twolan,

Thank you for your kind and insightful letter dated October 30, discussing the use of the NH-60 hydrogen electrolyser by Bruce Innovates for supporting agricultural applications. Our hydrogen team and sustainability leadership recognize the commitment of both Saugeen First Nations and Bruce County in advancing hydrogen energy to fight climate change and expand economic development.

Canadian Tire successfully utilized the NH-60 as a test and evaluation platform starting in 2014 at our Brampton site and its role was satisfied in that the operational data it generated led toward our installation of larger electrolyzers in our distribution centers in the GTA. Our stalwart service provider Carlsun, a participant in Bruce Innovates, is refurbishing the NH-60 currently and it should be ready for deployment next year.

When Bruce County attended our sustainability stakeholder gathering last October it was clear there were synergies between our organizations. Our Chief Sustainability Officer, Robyn Collver was impressed with the commitment to sustainability expressed by your team at that meeting. Ms. Collver is a speaker at the HBC conference, co-sponsored by Canadian Tire, on hydrogen energy on Nov. 19, 2020. I am looking forward to attending the sessions which include Saugeen First Nations and Bruce Innovates.

The productivity and advancement of the agricultural sector in Canada is critical. Canadian Tire is pleased to support your efforts to apply innovation to increasing agricultural productivity, expanding nutrient recovery/recycling flexibility and moving toward a decrease of the carbon burden in agriculture.

CANADIAN TIRE CORPORATION, LIMITED

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This focus has the added benefits of immediate societal relevance without reliance on any regulatory changes or large capital investments. It is clearly a paradigm shift to provide a more immediate recognition of the value of the pure oxygen output by the electrolyser. Particularly noteworthy is the potential scalability of this approach to the entire nation of Canada and First Nations.

The NH-60 will be assigned to support your initiative based on the details being administratively settled. I will instruct our hydrogen team leader to coordinate with Ms. Joanne McMillin of our sustainability group to shepherd the detailed planning along.

I look forward to learning more of your plans and watching the progress of your initiative. I have every confidence it will be impactful. Please accept my congratulations for building this coalition of stakeholders to help advance Canada's agricultural future.

Kindest regards,

A handwritten signature in black ink, appearing to read 'John Salt', with a stylized, flowing script.

John Salt
Senior Vice President, Supply Chain
Canadian Tire Corporation

cc: Robyn Collver, David Haberman